

Kenandy Continues Pace of Innovation with Winter 2016 Release

*Leverages the Salesforce1 Platform for Rapid Innovation and Customer Flexibility
Integration with Third-Party Solutions Provides Added Functionality for Customers like Primus
Power*

REDWOOD CITY, CALIF.—December 9, 2015—[Kenandy, Inc.](#), the developer of the only full-function, enterprise-class, next generation ERP running on the Salesforce1 Platform, announced its Winter 2016 Release today, capping off a year of rapid innovation and growth. The release includes capabilities to support new industries, improve business automation and enable Kenandy customers to participate in the connected economy.

“I have only been at Kenandy for a few months, but I continue to be impressed by the power and flexibility of our technology,” said Charles (“Chuck”) Berger, Kenandy’s recently appointed CEO. “Leveraging the incredible power of the Salesforce1 Platform, Kenandy provides midsize companies and large enterprises with the unprecedented ability to rapidly evolve their business processes. Kenandy Cloud ERP quickly adapts to their businesses unlike legacy applications which are inflexible and hard to change.”

Highlights of Winter 2016 Release

Kenandy continues to add new capabilities to Kenandy Cloud ERP to resolve the challenges that manufacturers and distributors face today. Some of the capabilities include:

- Bundled Products, allowing companies to fulfill complex product orders consisting of hardware, software, and subscription and non-subscription based services for the connected economy
- Attribute-Based Inventory, enabling businesses to track their inventory without having to assign new SKUs for attributes such as size and color
- Advanced Fulfillment Processing, allowing businesses to do fulfillment via drop-ship, multi-ship, third-party logistics (3PLs), service provisioning, and entitlements
- Full Product Genealogy, enabling companies to track serial numbers from receipt through shipment
- Sales Agreements, allowing businesses to manage sales orders specifying products, pricing and other terms and conditions
- Consolidated Invoicing, giving companies flexibility in the way they invoice their customers (e.g., by customer, sales order, product, or other criteria)

- Financial Close and Reconciliation Management, including pre-close dashboards that make it easy for companies to close fiscal periods and do reporting

[Philips](#) is an example of a company using many of these new capabilities. Kenandy is creating an order provisioning system for their HealthCare Informatics Solutions and Services (HISS) group. Kenandy is the system of engagement that enables Philips to have a complete real-time view of their business, from order to cash. With Kenandy, Philips can orchestrate fulfillment and provisioning processes that span multiple product categories, internal systems and suppliers to execute and track orders, consolidate invoices and understand profit margins

Kenandy Ecosystem Continues to Grow with Pre-Integrated PLM and Global Commerce Solutions

With the Winter 2016 Release, Kenandy Cloud ERP has a seamless integration with several third-party solutions that enable customers to benefit from a single, complete, real-time source of truth.

- [Arena PLM](#): Kenandy automatically passes the product record from Arena PLM to Kenandy at the point of change approval. This eliminates errors and accelerates access of product information in Kenandy to create a more cohesive and efficient manufacturing process.

“In Primus’ fast-moving, design-focused environment, an engineer can now implement a product idea or improvement in the PLM system and within minutes the new part number is generated in Kenandy—automatically,” said Mark Collins, Senior Director of Operations at [Primus Power](#), a producer of energy storage solutions in California. “Instantly, people throughout the company can find that part; there’s a pricing history for it, a supply history. People no longer say, ‘Did we order that bracket?’ They can now actually see that it’s on order.”

Kenandy is also pre-integrated with several providers of global commerce solutions, including:

- [Borderfree’s DutyCalculator](#): Kenandy provides robust support for the myriad activities and responsibilities associated with cross-border trade. Kenandy automatically calculates import duty and taxes, complies with global import and export restrictions, and provides optimized customs documentation.
- [Oanda Exchange Rate Feed](#): Kenandy automatically imports daily or monthly FX rates and provides the complete range of FX reporting and analysis, including automatic FX reconciliation.



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- [Vertex Indirect Tax O Series](#): Kenandy automatically processes in-country product and service VAT transactions, sales tax transactions, GST transactions, and EU VAT transactions. Kenandy also creates VAT accounting and produces local VAT invoicing.
- [Avalara AvaTax](#): Kenandy automatically calculates sales tax and GST before invoices are finalized, and can provide sales tax and GST quotes on sales orders. Kenandy also provides electronic sales tax and GST reporting. Kenandy is a certified Avalara partner.

“Kenandy allows its customers to take advantage of the other Salesforce Clouds including the market-leading CRM and the 3,000 applications on the Salesforce AppExchange, all on the same platform. Data integration and exchange are seamless and the user interfaces are all familiar,” added Berger. “The Salesforce APIs also make it easy to extend Kenandy with third-party applications.”

About [Kenandy](#)

Kenandy is the intelligent cloud ERP platform for business transformation. Kenandy automates all of your core business processes including order-to-cash, planning and production, procurement, and global financials. Kenandy scales to any size enterprise and can integrate with your legacy system. Midsize companies use Kenandy to drive their growth and innovation. Multi-billion dollar enterprises use Kenandy to orchestrate their OTC processes for the connected economy. For more information, please visit www.kenandy.com.

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