

Cloud ERP for Distributors

Kenandy Cloud ERP is the only ERP designed to deliver both operational efficiency and unprecedented agility to distributors so they can maximize their success.

Maximize Operational Efficiency

Kenandy Cloud ERP provides the rich functionality required to help distributors increase the operational efficiency of their mission critical processes.

Procurement

Make more intelligent procurement decisions. More information, available on-demand, makes it easier to source and purchase from your distributed global supply chain. Automatically generate purchase orders based on demand, and at any step in the process connect with your suppliers through Salesforce Chatter or manually. Kenandy performs two- and three-way matching at any level of detail you need, assuring you that what you pay for is what you ordered. If exceptions arise, the appropriate personnel are alerted.

Order Management

It's exceptionally easy to take and manage customer orders. Automatically convert customer quotations into orders. Receive orders via EDI or enter them using a fast order entry process. Fulfill orders rapidly and then invoice to speed the order-to-cash process and maximize customer satisfaction.

Inventory and Warehouse Management

Use attribute-based inventory management to track inventory on hand—by item dimension, lot, serial, and so on. And you're not limited to industry-standard or out-of-the-box attributes; you can specify these as required. This gives you the flexibility to track and manage inventory by item grade, color, size, or any other characteristic unique to your business or products. Use rule-based inventory management to gain fine control over the movement of stock. Set the priority and select the precise locations for picking and putting away items. Control warehouse floor management and fulfill more orders faster by defining these attributes in advance; logistics team members need only enter a quantity and log the transaction. This makes most of your day-to-day operations almost touchless. Inventory rules are configurable and extensible, helping with space management and fulfillment. For example, you can ship to one customer from one location and ship to another customer from another location.

There are
2 keys to success
in the distribution industry:

1. Maximize operational efficiency to increase profit margins.
2. Increase agility and flexibility to manage constant change and uncertainty, be it in customer demand, the supply chain, or new business models.

Financial Management

Get detailed, accurate, and up-to-the-second financial information on demand so you can make critical and timely business decisions and close your books much more efficiently. Kenandy Financials delivers the insights required to control costs, eliminate redundancies, streamline activities, and optimally deploy assets. And Kenandy's global foundation enables you to do business with anyone, anywhere, in any currency or language, with virtually no setup.

Rebate Management

Kenandy Cloud ERP includes rich trade promotion management capabilities. These give you the tools required to accurately target, forecast, plan, and execute rebate programs to achieve the best possible product margins.

Increase Agility and Flexibility

Kenandy Cloud ERP is built with technology and architectural differentiators that give distributors the agility and flexibility to respond to changing business dynamics.

Built on the Salesforce Platform

Kenandy is natively developed on the Salesforce Platform, providing a key technology advantage. The Salesforce Platform platform is highly elastic; you can immediately scale to meet changes in business demand. The platform also makes it exceptionally easy to extend functionality using clicks and not code. This means you can implement changes to your business processes rapidly and inexpensively.

Business Ready Objects™ Architecture

Business Ready Objects are a new, innovative information architecture for enabling business processes. Different from legacy ERP, Business Ready Objects do not require complex code and convoluted data transfers among tens of thousands of database tables to define business processes. Instead, Business Ready Objects essentially act as discrete business activities, which you can assemble to define and automate whole business processes. Business Ready Objects make it extremely easy to support business change and expansion, which in turn endows you with unprecedented agility and flexibility.



Solution Highlights

Kenandy Cloud ERP's revolutionary approach to ERP enables distributors both to increase operational efficiency and provide unprecedented agility and flexibility. With Kenandy Cloud ERP, distributors obtain a solution with:

- Industry rich functionality
- A modern user interface
- Cloud deployment
- High scalability
- A framework for agility
- Inbuilt social collaboration
- Mobile enablement
- High security and reliability
- Fast implementation
- Lower total cost of ownership